

Member Benefits

Preferred Vendor Partners



OSMA's Preferred Partner Program offers a suite of discounts and services from our vetted vendor relationships to help make the practice of medicine more cost efficient, compliant, and sustainable for you as a physician and for your practice. Check out the details for each partner offering below.

Best Card

Credit Card Processing

Contact:

Jay Ferris
(866) 249-1237, ext. 1008
jay@bestcardpayments.com

To Learn More:

BestCardMedical.com



Partner Summary:

Streamline your operations with Best Card's full suite of payment products and services including recurring payments, online bill pay to receive payments from your website, and many more additional add-on features to help eliminate stress and improve work flow.

- Extremely competitive processing rates
- No long term contract
- 24/7 customer support
- Businesses can use existing equipment
- Cutting edge credit card hardware available to purchase or lease

Your Member Benefit:

BestCard offers OSMA members exclusive access to industry-low rates.

Membership Requirements:

All physicians in the practice must be OSMA members.

OSMA Insurance Agency

Insurance & Benefits Planning

Contact:

James Smith
(614) 527-6760
jsmith@osmaia.com

To Learn More:

OSMAIA.com



Partner Summary:

The OSMA Insurance Agency is committed to delivering quality insurance products and services to small businesses, physician practices and respective staff and family members. Services provided include Employee Benefits Planning, Health Insurance, Dental, Vision and Life Insurance, Long-Term Disability and Medical Malpractice—as well as HR Support, among many others.

- Offers a variety of plan choices and designs from high-grade carriers
- Exclusive insurance products and services designed for physicians and their practices

Your Member Benefit:

Offering unique policy services and benefits available through your OSMA membership. Regardless of your practice size, we can offer affordable solutions.

Membership Requirements:

One member per practice.

Sedgwick Managed Care Ohio

Workers' Comp Group Rating

Contact:

Kathy Redmond
(800) 825-6755, x65409
kathy.redmond@sedgwick.com

To Learn More:

Sedgwick.com



Partner Summary:

OSMA's Group Rating Program offers your practice an opportunity to be part of the largest physician-only program in Ohio. The program is one of the strongest and most cost-effective available to medical practices in the state. The program is administrated by Sedgwick MCO (formerly CompManagement) and sponsored by the Ohio Farm Bureau Federation.

- Provides cost containment and risk management solutions in the state
- Multitude of services for WC, unemployment comp., safety, education and training and workplace wellness
- Since 1991, CompManagement has saved employers more than \$1.7 billion in premiums

Your Member Benefit:

The maximum discount allowed is offered to practices with exemplary workers' compensation claims history. To request your group rating review, simply visit www.sedgwick.com/ac3/osma and complete an AC3 enrollment application. No cost or obligation to determine eligibility.

Membership Requirements:

All physicians in the practice must be OSMA members.

The Doctors Company

Medical Liability Insurance

Contact:

Zach Manoogian • Judi Freitas
(614) 255-7153 • (707) 226-0746
zmanoogian@thedoctors.com
jfreitas@thedoctors.com

To Learn More:

TheDoctors.com



Partner Summary:

Founded and led by physicians, The Doctors Company is relentlessly committed to advancing, protecting, and rewarding the practice of good medicine. The Doctors Company is the nation's largest physician-owned medical malpractice insurer, with 82,000 members and over \$4.5 billion in assets, and is rated A by A.M. Best Company and Fitch Ratings.

Your Member Benefit:

- * Program discount and credits of up to 10.5 percent.
- * Additional claims-free credit of up to 25 percent for eligible members.
- * The Tribute® Plan, an unrivaled financial benefit that rewards member loyalty and commitment to superior patient care.
- * Participation in their multi-year dividend program.

Membership Requirements:

Each physician using the service must be an OSMA member.